



SOLO PROPOSAL



Purpose



SOLO wishes to ensure the successful continued operations of its programs. Including getting access to the warm water for younger children and instruction. Part of the 2006 Sheeper contract obligation with the City, which included the 2,100+ lane hours provided to Menlo Park during renovations.

In June 2022 Team Sheeper, presented a termination notice to take effect Sept 1, 2022.

Terms: No RFP, 5 year award for Burgess, No operation of MPCC, \$10k month operating fee.

Team Sheeper provided SOLO a contract with "termination at will" Dec 2022. Which is also not allowed with his agreement with the City.

Timeline of Events



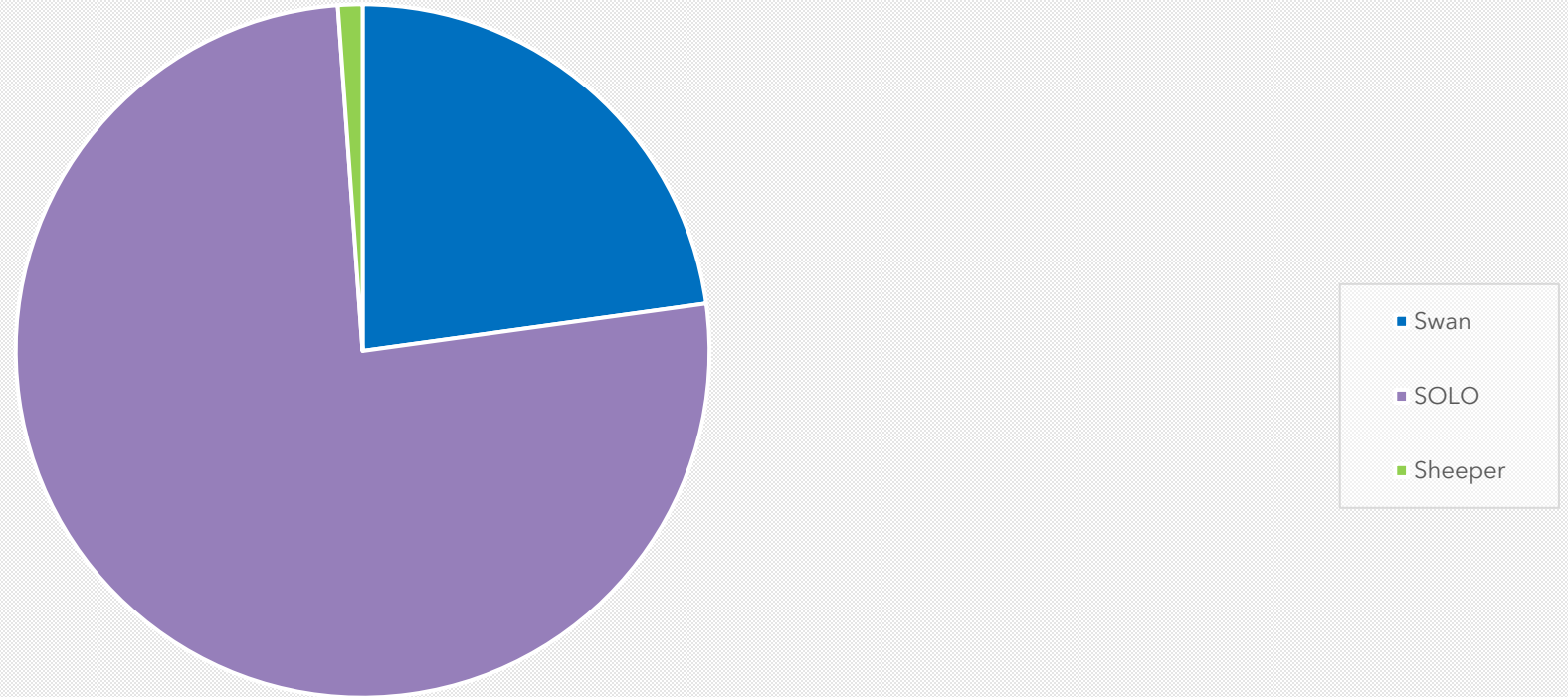
March 2006 - Sheeper 5-year contract with "**no costs** to the city"

March 2011-
Sheeper given 5 year term Burgess **\$3K/month** + All expenses and operation of Belle Haven- (SOLO only other bid & included 20K/month in rent included in RFP Request).

2017 - City subsidized operations of Burgess (\$650k & repairs) and payments to Sheeper (\$5k month) to operate Belle Haven pool.

2023 - SOLO bids 100% **\$650,000** in cost recovery. Swan offers **\$195,00-\$455,000**. Sheeper offers **\$20-35k**.

Cost Recovery to City of Menlo Comparison



MPCC Give Away Coming!

Staff report was \$2-3.9 million to operate new pools. RFP not very clear on these costs.

Only Swan & Team Sheeper both qualified, according to staff report Feb 2023!

Team Sheeper is the ONLY operator with any numbers. Budget \$200k loss and cost of operations to the City.

